

2019 Infrastructure Public Disclosure Introductory Webinar

14th June, 2019

Speakers

David Tassadogh, Infrastructure Analyst, GRESB



Fraser Hughes, CEO, GLIO



Agenda

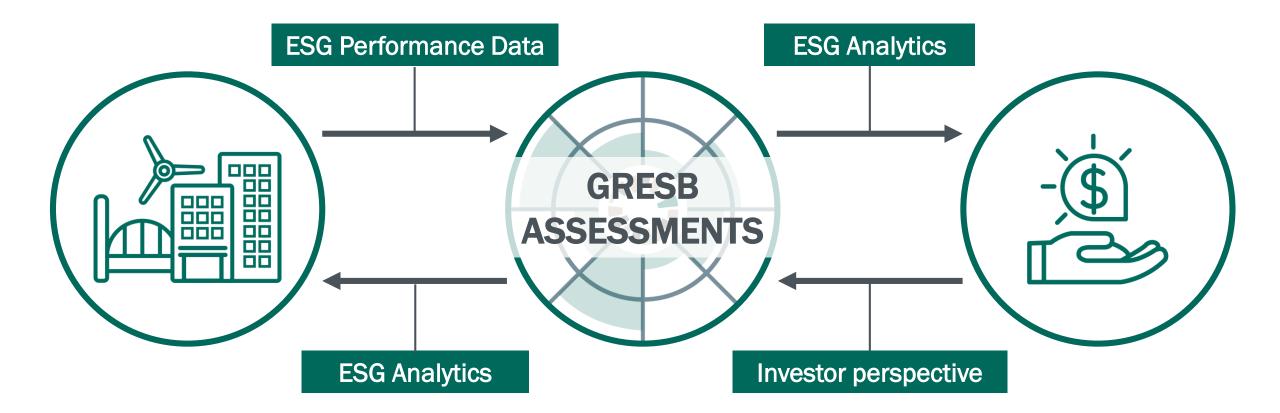
Introduce GRESB



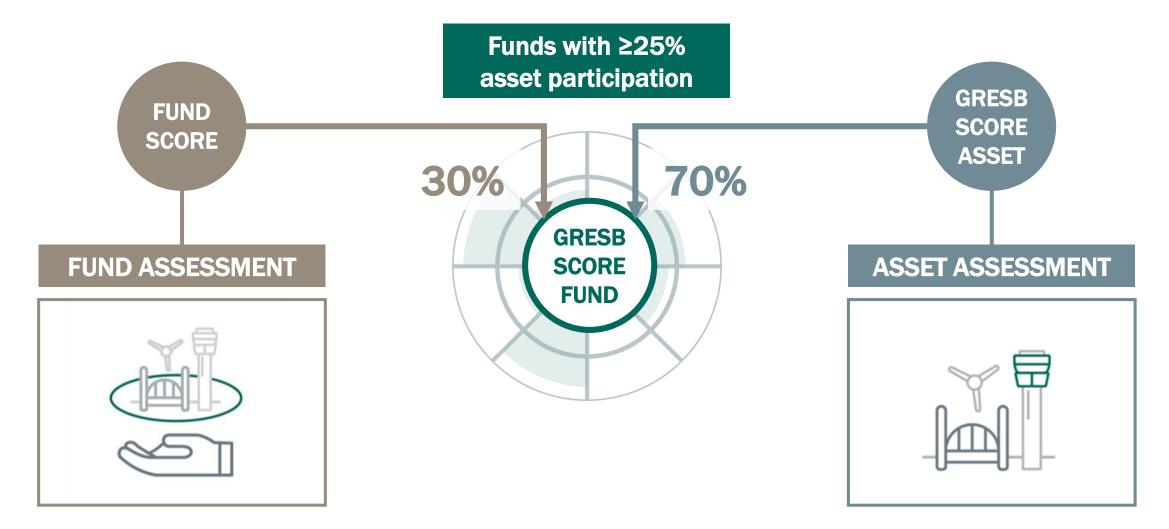
- GLIO and GRESB Partnership Identifying a data gap in the listed infrastructure space
- What is Infrastructure Public Disclosure
- Getting started GRESB Portal & Reference
 Guide
- Select indicator walkthrough
- Output and scorecards



Enhance and protect **shareholder value** by assessing and empowering sustainability practices in the **real asset sector**



Two complimentary assessments







GLIO: Asset Class Background

Fraser Hughes, CEO

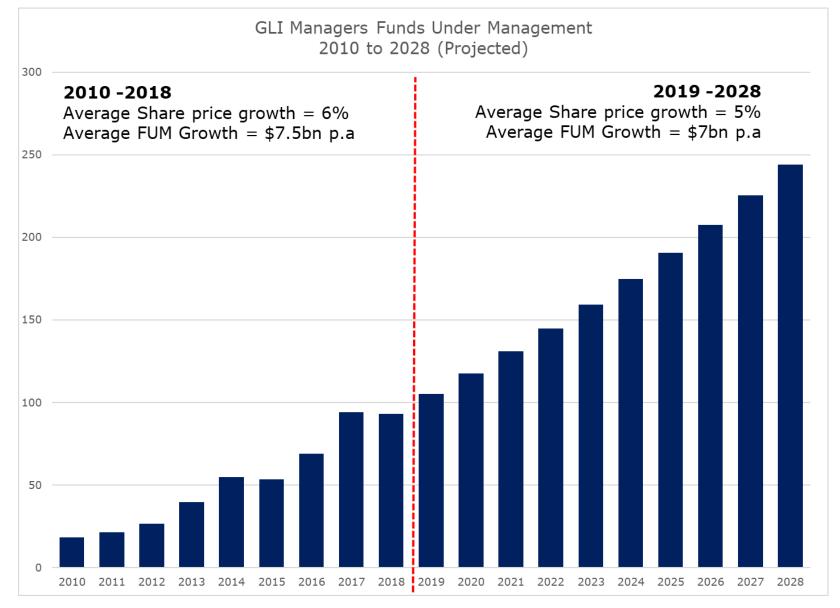




Building the case for the asset class

- Represent the asset class and raise investor awareness
- Research & Education:
 - Academic: Imperial College, Ulster, ERES, UWS
 - Industry: GLIO research group & member's white papers
- Research based on GLIO coverage (\$2.5 trn mkt cap)
 - Blending private and listed
 - Multiples private and listed
 - Differences versus other asset classes
- GLIO ESG working group and partnership with GRESB
- Regulatory: Infra Investment Trusts (IITs) and OECD Projects
- Infrastructure asset class: GICS & ICB?

Growth of an asset class



GROWTH OF LISTED INFRASTRUCTURE MANAGERS

Firm Name	GLI Product Since
Miller/Howard Investments, Inc.	2004
Cohen & Steers Capital Management, Inc.	2004
Duff & Phelps Investment Management/Virtus	2004
Partners Group	2004
Reaves	2004
UB Real Assets	2006
Dynamic Funds	2007
Edmond de Rothschild	2007
First State Investments International Limited	2007
ishares	2007
Lazard Asset Management LLC	2007
Macquarie Investment Management/Oppenheimer	2007
Nuveen Asset Management, LLC	2007
Salient	2007
SSGA	2007
Vanguard Investments Australia	2007
Alpine (Takenover by Standard Life Aberdeen)	2008
Brookfield Investment Management Inc.	2008
Deutsche Asset Management	2008
Columbia Management Investments	2009
Signature Global AM/Sentry Investments	2009
AMP Capital Investors	2010
Morgan Stanley Investment Management	2010
RARE Infrastructure Limited	2010
Wellington Management/John Hancock	2010
BlackRock	2011
Ninepoint Partners LP	2011
The Boston Company Asset Management (Mellon)	2011
CBRE Clarion Securities/Voya	2012
Magellan Asset Management/Frontier	2012
Maple-Brown Abbott Ltd	2012
Neuberger Berman	2012

Firm Name	GLI Product Since
Omega Global Investors/1832 Asset Management	2012
Franklin Resources, Inc.	2013
PGIM Investments LLC	2013
Greystone Managed Investments Inc.	2014
Invesco	2014
Proshares	2014
Veritas Investment GmbH	2014
Bennelong Funds Management	2015
CenterSquare/Dreyfus	2015
Goldman Sachs Asset Management	2016
HRL Morrison	2016
Whitehelm Capital	2016
Credit Suisse	2017
M&G Investment Management	2017
Miton	2017
Scotia Private Pools/1832 Asset Management	2017
Kempen & Co	2018
Legal & General	2018
Heitman	2019
Principal	2019
Foresight	2019

Key benefits of Listed infrastructure

- GLIO covers 'mission critical' economic infrastructure
- Mid-to-long term proxy for private infrastructure
- Diversification across regions, countries and sectors
- Attractive yield and risk/adjusted long-term performance
- Underpinned by stable cashflows
- Good ESG disclosure (GRESB)
- Inflation-linkage
- Defensiveness versus other asset classes
- Transparency
- Liquidity



Uniting the Global Listed Infrastructure asset class

The asset class offers investors global diversification across missioncritical economic sectors including utilities, energy distribution, transportation, and communications infrastructure. It has provided attractive net total returns, and offers transparency, liquidity, underpinned by stable cashflows. Development of the asset class is essential to meet the demands of an environmentally-aware global economy of the future. *Support GLIO now.*



EDUCATE RESEARCH PROMOTE

www.glio.org



What is Infrastructure Public Disclosure

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What is GRESB Infrastructure Public Disclosure? Infrastructure Public Disclosure is about transparency, and its emphasis is not on rewarding performance at this stage. Collect Results

- Public Websites •
- Annual/Sustainability ٠ /Integrated Reports
- Certification • Databases/Registries

Amend & Validate

- Participants amend
- **GRESB** validates

- Every company gets a scorecard
- All scorecards available • to GRESB listed investor members



Getting started – GRESB Portal & Reference Guide

Logging in

- 1. Using the link in the invite email provided reach your company's public disclosure response. If you were not the recipient of the invite, request from GRESB.
- 2. Create user account if you have not already and log-in.

Editing the assessment

1. Click "view assessment". If this not visible yet, click on "assessment portal" in the top right menu of your page.

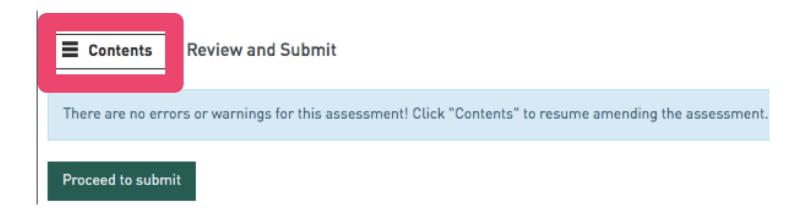
Real Estate Debt	Infrastructure		
Infrastructure I	Entities		
REPORTING ENTITY	ASSESSMENTS	ACCESS	MANAGE
DavidTest2019 DavidTest2019	View assessments	Access	Manage

2. Click on Review & Submit.



Editing the assessment

3. Click on the "contents" button of the following page to select a section of the Public Disclosure response and start reviewing/amending.



The Infrastructure Public Disclosure Reference Guide

- The reference guide is the companion of every participant filling out their response.
- Includes information for every indicator on its:

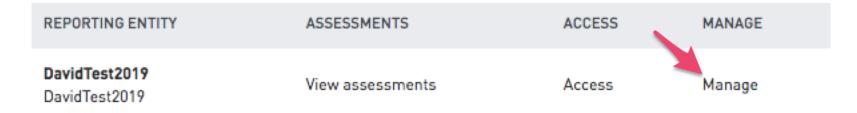
 \circ Intent

- \circ Terminology
- \circ Requirements
- $\circ \text{Scoring}$
- It is made available on our website under the <u>resources</u> page as well as the invite email.

Entity Characteristics

Last important step

- Using the correct **Reporting Period** & Location of **Entity Headquarters**!
- Reporting Period affects when we award points for disclosure of documents
- Entity Headquarter Location affects peer grouping





Select indicator walkthrough

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Materiality Determinants

Indicators D-RC1&2

D-RC1: Primary Location

D-RC1 Guidance @ Ask GRES		() Ask GRESB	
Primary Location - Is the entity's Primary Location in developed countries, developing countries or mixed?			
		0	lear answer
0	Developed		
0	Developing		
0	Mixed		

These 2 indicators affect the materiality and relevancy of specific issues in indicator D12 and the Operational Data indicators (D16-24).

A document detailing materiality in more depth will be released soon.

D-RC2 Guidance OAsk GRESB **Primary Sector** clear answer Data Infrastructure Energy and Water Resources Environmental Services Network Utilities Power Generation X-Renewables Renewable Power Social Infrastructure Transport 0 Other

If "Diversified". Select "Other"

D-RC1: Primary Sector

Disclosure Methods

Indicators D1-3

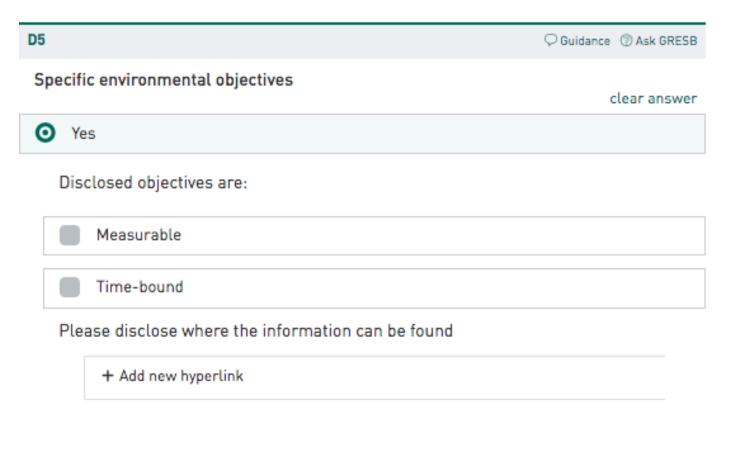
1			Q Guidance @ Ask GRESB
ustair	hability performance	e via a stand-alone Sustainability Repo	clear answer
Ye	s		
	orting year		
Sete	ect the applicable re	porting tevel	
0	Entity		
0	Group		
The	sustainability repor	t is	
	Aligned with a susta	inability reporting framework	
	Third-party verified	or assured	
Plea	ase disclose where t	he information can be found	
	Provide hyperlink	Indicate where the relevant information can b e.g. The evidence can be found in th third paragraph in the Example sect	e

+ Add new hyperlink

O No

Objectives

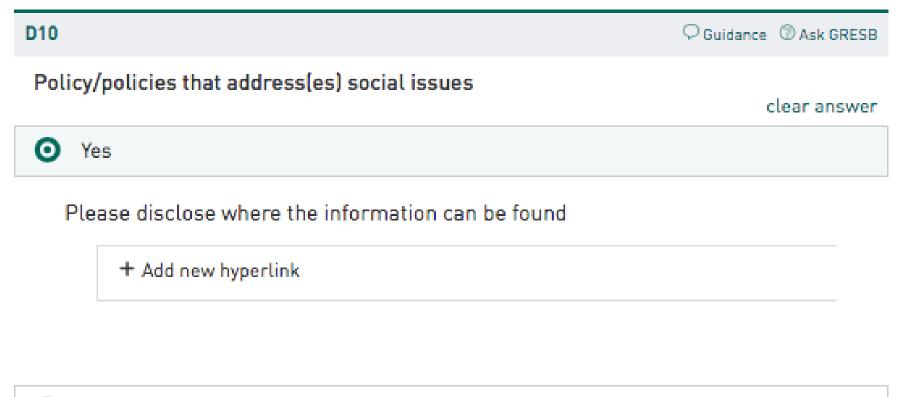
Indicators D4-7



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Indicators D9-11



No

Policies can have been reported/developed prior to the reporting period

Long-term Reduction Targets

Indicator D12

D12	🖓 Guidance
Long-term reduction targets of environmental and social impact	clear answer
• Yes	
Targets relate to:	
Energy consumption	
Renewable energy	
GHG emissions	
Water consumption	
Waste diverted from landfill	
Air Pollutants	
Biodivsity & Habitat	
Health & Safety	
Please disclose where the information can be found	

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Long-term Reduction Targets

Indicator D12

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Biodivsity & Habitat	
Health & Safety	
Please disclose where the information can be found	

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ESG-Related Management Standards and Certifications D14-15

D14: ESG-related management standard accreditation or alignment

- Requirements?
- Accreditation (Certification): Third-party recognition of meeting the requirements of a recognized standard.
- Alignment: To agree and match with a recognized sustainability standard (either voluntary or mandatory).

D15: Investments that obtained an Asset-Level certification

- **Requirements?** Key difference is it applies at project level, to a physical asset.
- Asset-Level certification: Recognition that a project has satisfied the requirements of a certification scheme. A certificate typically indicates the name and location of the project, version of the rating system, date of certification and level of recognition.
- Energy Rating: A scheme that measures the energy efficiency performance of buildings.

Operational Performance

Indicator D18

D18	🖓 Guidance 💿 Ask GRESB
Energy consumption data of portfolio	clear answer
• Yes	
Including information on:	
Absolute consumption data	
Like-for-like consumption data	
Intensity data	
Portfolio data coverage	
Please disclose where the information can be found	
+ Add new hyperlink	

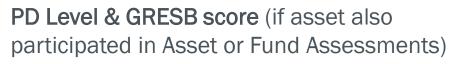


Output and scorecards

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Scorecard – Key Items

Output



GRESB PUBLIC DISCLOSURE GR

GRESB SCORE

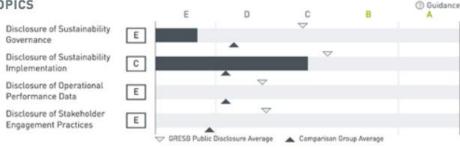




PD Disclosure Level by topic compared to peer group and against whole universe

DISCLOSURE TOPICS

E.



Your company's personal scorecard is available for free!

Peer Group – constituent names

PUBLIC DISCLOSURE COMPARISON GROUP

Public Disclosure Comparison Group (Listed/Office/Europe)		③ Guidance	
Peer Group Constituent 1	Peer Group Constituent 5	Peer Group Constituent 9	
Peer Group Constituent 2	Peer Group Constituent 6	Peer Group Constituent 10	
Peer Group Constituent 3	Peer Group Constituent 7	Peer Group Constituent 11	
Peer Group Constituent 4	Peer Group Constituent 8		
2018 GRESB Real Estate Participant			

Investors

What do they get

- A GRESB investor member with a subscription to our "listed asset" database will be able to view every company's scorecard
- GRESB is building a file which will allow these investors to choose to and get access to the underlying Infrastructure Public Disclosure data at an indicator or variable level, in a downloadable format.



Questions?

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Sustainable Infrastructure