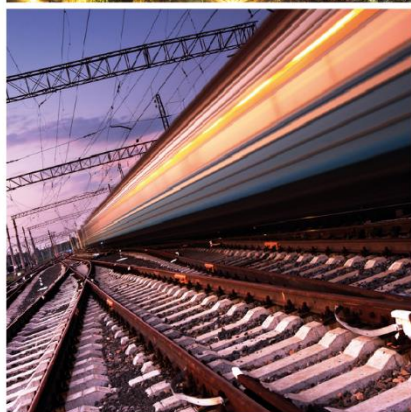




GLOBAL LISTED
INFRASTRUCTURE
ORGANISATION



BACKGROUND & PROGRESS

FRASER HUGHES, CEO

CURRENT MEMBERS



Asset Management

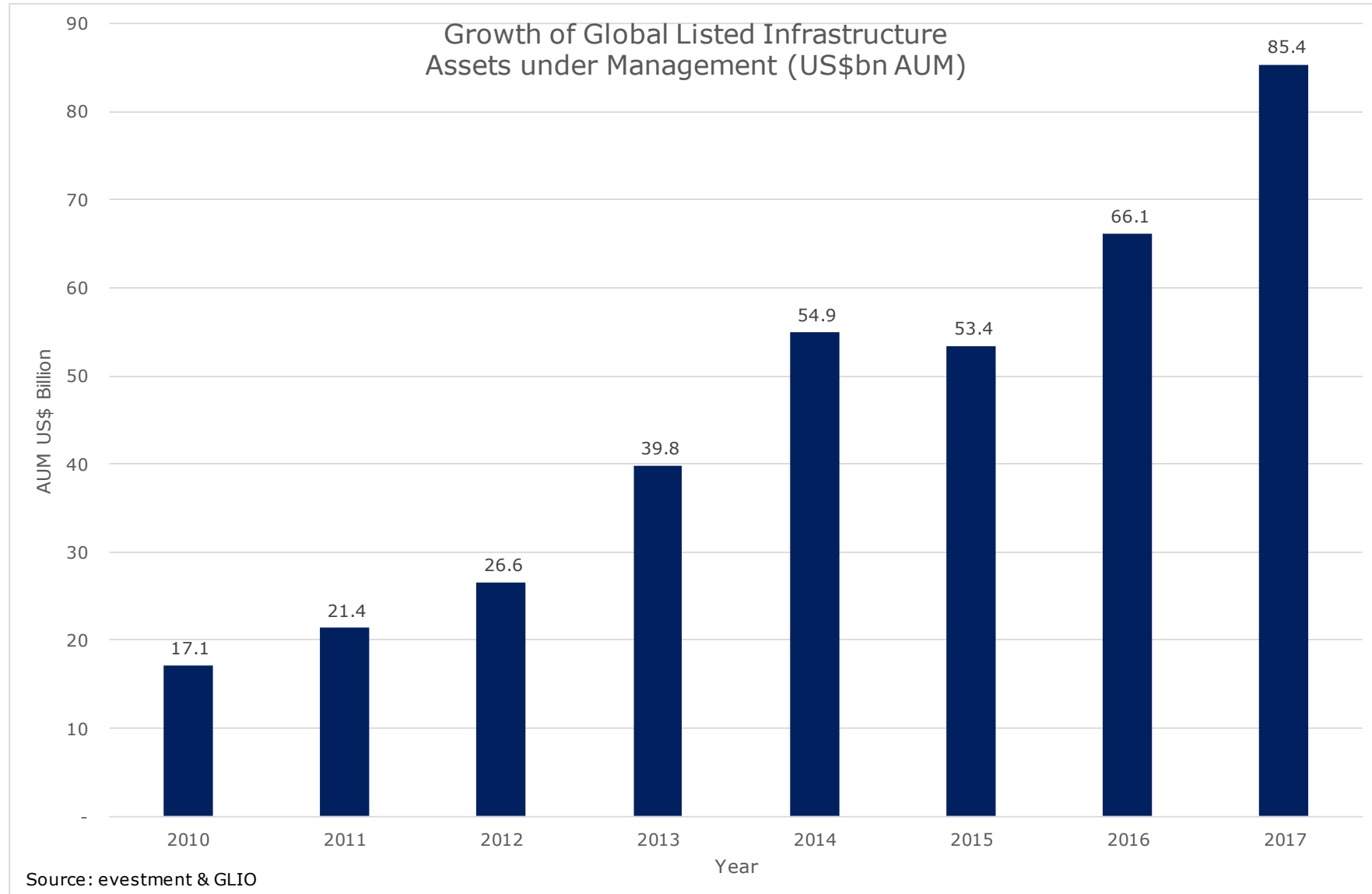


STRATEGY & PRIORITIES

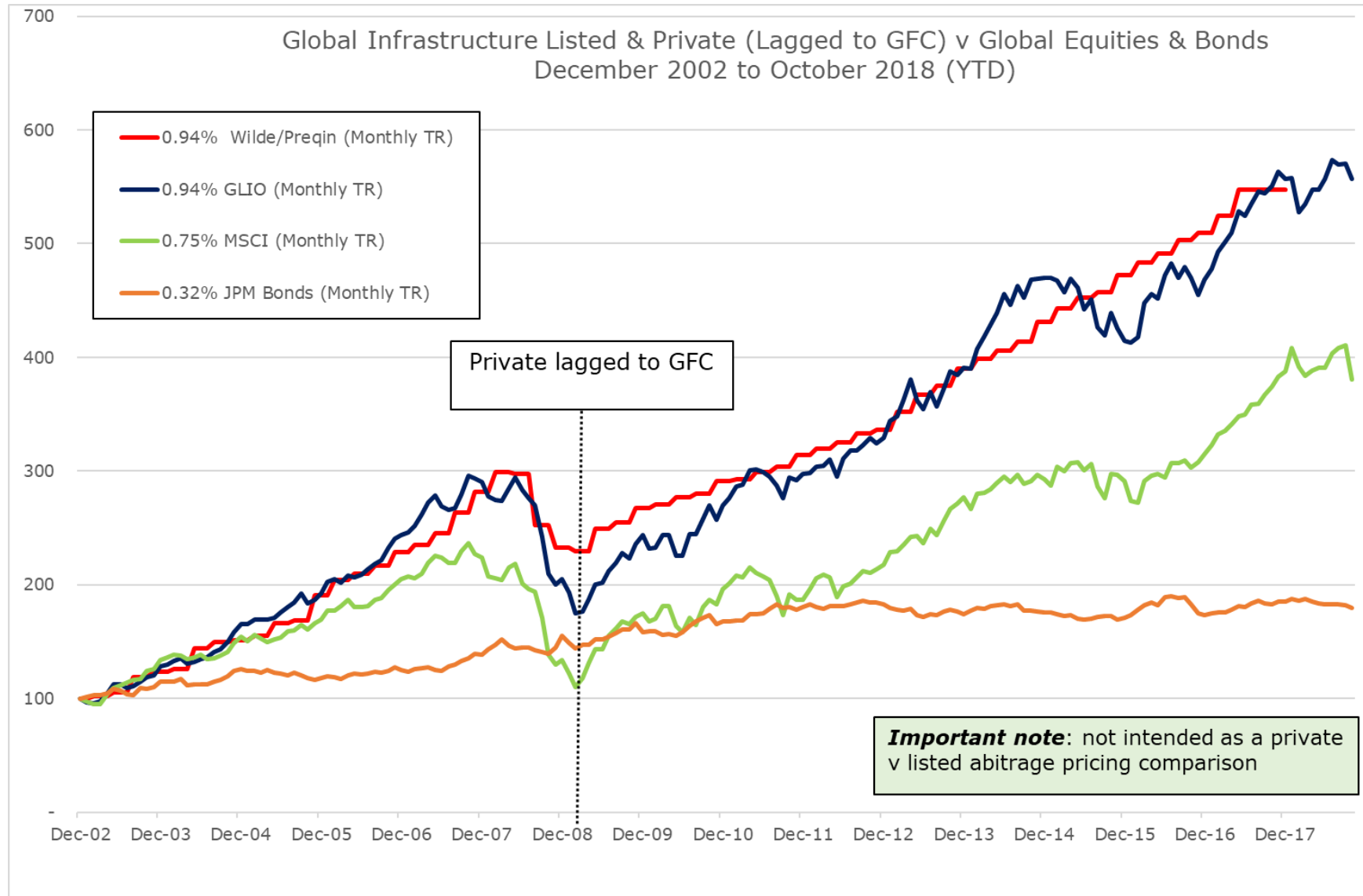


- Represent the asset class and raise investor awareness
- Research & Education:
 - Academic: Imperial College, Ulster, ERES
 - Industry: GLIO research group & member's white papers
- Research based on GLIO coverage
 - Blending private and listed
 - Multiples private and listed
- GLIO ESG working group and partnership with GRESB
- Regulatory: IITs, OECD and Solvency II

ASSET CLASS MANDATE GROWTH



RESEARCH ASSET CLASS COMPARISON



Source: Reuters, GLIO, Wilde/Preqin

RAISING AWARENESS

- GLIO Journal – the asset class' own platform
- Investment press articles and adverts – IPE Real Assets, i3, Inframation, Infra Investor (targeting 10,000+ buyside)
- Emerging investor focused seminar platform:
 - Chicago (October 30, 2018)
 - London (November 21, 2018)
 - Sydney (March 2019)
 - Amsterdam (March 2019)
 - New York (June 2019)
- www.glio.org

